



INSIDE SALES SUPPORT ENGINEER

Job Description:

EnergAir Solutions Inc. (www.energair.com) located in El Segundo, CA is looking for an Inside Sales Support Engineer. Reporting to the COO, this person will be responsible for technical/commercial support to distributors helping sales to achieve their targets and goals.

Company:

EnergAir Solutions Inc. is the United States subsidiary of CMC NV (Belgium), the world's leading compressed air and vacuum pump controls company. EnergAir specializes in the design and installation of energy efficient master control systems for compressed air and vacuum installations, typically cutting energy consumption and costs by 30%

Key Responsibilities include:

- Work on after-sales support services and provide technical back up
- Provide pre-sales technical assistance and product training
- Project follow up from order intake to installation/commissioning
- Work in close cooperation with sales/marketing and product managers at the company's headquarters in Belgium
- Managing, developing, and expanding distributor relationships and networking to identify possible new accounts
- Utilize commercial, technical and product knowledge to assist (distributors) with the preparation of quotations
- Support marketing activities
- Potential for local key account responsibility for a select number of accounts in CA

Required Knowledge/Skills, Education, and Experience:

- Degree in a technical field required. The preferred candidate has an Bachelor's Degree in Engineering (Electrical, Electro Mechanical, or related)
- Candidate must have strong oral and written communication skills
- Microsoft Office proficiency
- Strong attention to detail
- Ability to effectively multi-task and work independently
- Solutions oriented personality, with a high degree of problem solving abilities
- Must be willing and available to sporadically travel for training



Qualified Applicants must be legally authorized for employment in the United States. Qualified Applicants will not require employer sponsored work authorization now or in the future for employment in the United States.

We provide an attractive salary and bonus plan contingent on experience, education and performance.

Interested? Please send your resume with cover letter to nicolas.dedeken@energair.com