

# TAG Energy

[www.TAGenergygroup.com](http://www.TAGenergygroup.com)

Thank you for your interest in TAG Energy! Here is more information about our company including our Mission Statement, Core Values and the Account Representative position. Please take time to review this information as well as our website and social media sites linked below before coming in for your interview.

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## COMPANY OVERVIEW

TAG Energy is a privately held sales and consulting firm in Irvine, California. We currently represent Fortune 500 Clients in the telecom, business supply, and solar energy industries. At TAG Energy we specialize in 4 areas:

- Customer acquisition and retention. We have acquired and retained hundreds of thousands of customers for our clients with our personal and relational system.
- Leadership and strategic consultation for our network of offices nationally.
- Coaching and developing young professionals to become future leaders in businesses and communities.
- Giving back to our community through philanthropic events.

## MISSION

Grow

Grow Right

Grow Right Now

## VALUES: LIFE

Leadership: Leadership is influence. Nothing more; nothing less.

Integrity: Let your yes mean yes and your no mean no.

Faith: Leaders are dealers in hope.

Excellence: Make today your masterpiece.

# Working with TAG Energy

The position we are looking to fill is the **Account Representative** Position. Our firm has a high success rate of developing individuals into TOP PERFORMERS in a management capacity. We believe in promoting from within—developing our own team from the ground up and training them for leadership positions. Our field of expertise is executing customer acquisition campaigns for Fortune 100 and 500 companies in the telecom, business supply, and solar energy industries. TAG Energy provides the human interaction our clients so desperately need. We're currently expanding in 5 new markets locally, nationally, and internationally.

## **JOB DESCRIPTION**

*Entry Level Account Representative will work in the following areas:*

Sales and Marketing  
Public Speaking and Presentations  
Recruiting and Hiring  
Campaign and Retention Management  
Teaching and Development of Teammates

*Daily Duties Include..*

- Participating in daily workshops and meetings
- Acquire new accounts for Fortune 500 clients with face-to-face presentations
- Follow up with existing accounts to maintain client-customer satisfaction
- Strategize and implement marketing and sales techniques
- One-on-one coaching and mentorship

## **JOB REQUIREMENTS**

Successful candidates have the following characteristics:

- Excellent Interpersonal Skills
- Huge Drive, Ambition, and Motivation for Success
- Outstanding Work Ethic
- Character, Integrity, and Professionalism
- Team Player
- Fun Personality!

## **TAG Energy BENEFITS**

*What ALL employees receive while working with us:*

- Fast-Pace, Fun Work Environment
- Leadership Development
- People Skills and Sales Skills
- Time and Priority Management Mastery
- Money Management Skills
- Career Advancement Opportunities
- Business Trips and Travel Opportunities
- Performance Based Bonuses