

## Siemens Sales Development Program - Building Technologies Division

Just imagine the challenge – and potential – of supporting the sales and marketing efforts of a world-class innovation powerhouse whose products and services are considered market leaders in a variety of key categories. Candidates typically possess an engineering degree, a strong drive, and an outgoing nature.

From developing go-to-market strategies and sales/production forecasts, to generating competitive product portfolio offerings for both new and existing products, you'll gain invaluable hands-on experience leading to a rewarding future in this exciting area.

Our Sales Development Program will train you to launch your career as a Sales Associate with Siemens Infrastructure & Cities - Building Technologies Division (I&C-BT).

Our 12-month program features classroom instruction, six-months of hands-on training as well as a mentorship with a successful sales professional. It combines in-classroom sessions, online lessons, and on the job experience where you'll learn to prepare customer presentations, develop your sales techniques, learn about our products and services, performs needs assessments, generate estimates and more.

For more details and to apply, please follow the following link:

[https://careers.peopleclick.com/careerscp/client\\_siemens/external/gateway.do?functionName=viewFromLink&jobPostId=448184&localeCode=en-us](https://careers.peopleclick.com/careerscp/client_siemens/external/gateway.do?functionName=viewFromLink&jobPostId=448184&localeCode=en-us)