

Sales Engineer

Surfx Technologies, LLC is a privately held company that develops, manufactures, and sells surface treatment equipment for the medical device, aerospace, and semiconductor industries. Our products use proprietary atmospheric pressure plasmas to enhance surface adhesion. A full-time position is available immediately for a Sales Engineer.

Job Functions:

The Sales Engineer will be responsible for achieving company revenue goals. Sales will focus primarily on the North American market, but will support worldwide customer inquiries as needed. The new hire will work with the Surfx Sales team, and will interface with customers on all levels as needed to complete sales. The office is located in Redondo Beach, California.

- Manage key account relationships.
- Travel to customer sites – 50% time.
- Generate leads, quotations and sales orders, and achieve year-over-year revenue growth
- Provide biweekly sales forecasts using ACT!
- Interface with supply chain, engineering and production to provide customers with needed service and support
- Maintain ACT! customer database
- Assist with advertising and marketing campaigns

Required (must-have) Qualifications:

- Strong relationship-building skills
- Bachelors' degree in Chemistry, Physics or Engineering
- Strong oral and written communication skills
- Ability to work independently
- Ability to communicate effectively and work cooperatively with customers, coworkers, and management
- Adept with MS Office, ACT!, and other sales/engineering software

Salary + commission: Commensurate with experience.

Email resume and cover letter to jobs@surfxtechnologies.com.

For more information, please visit www.surfxtechnologies.com.

Surfx Technologies LLC is an equal opportunity employer.