

Sales Engineer

Surfx Technologies, LLC develops, manufactures, and sells surface treatment equipment for the semiconductor, medical device, aerospace and automotive industries. Our products use proprietary atmospheric pressure plasmas to enhance adhesion. A full-time position is available immediately for a Sales Engineer. We are looking for motivated individuals who want to pursue an exciting career building a high-tech enterprise.

Job Description:

The Sales Engineer will be responsible for achieving company revenue goals. Sales will focus primarily on the North American market, but may support worldwide customer inquiries. The new hire will work with the engineering team, and will interface with customers on sales, service and support. The office is located in Redondo Beach, California. Responsibilities include:

- Manage key accounts.
- Travel to customer sites ~35% time.
- Generate leads, quotations and orders, and achieve year-over-year revenue growth
- Provide biweekly sales forecasts using Zoho customer database
- Interface with supply chain, engineering and production
- Maintain Zoho customer database
- Assist with advertising and marketing campaigns

Required qualifications:

- Strong relationship-building skills
- Bachelors' degree in Chemistry, Physics or Engineering
- Well organized, neat and disciplined work ethic
- Strong oral and written communication skills
- Ability to work independently
- Works cooperatively with customers, coworkers, and management
- Adept with MS Office and customer resource management (CRM) software

Salary + commission: Commensurate with experience.

Email resume and cover letter to jobs@surfxtechnologies.com.

For more information, please visit www.surfxtechnologies.com.

Surfx Technologies LLC is an equal opportunity employer.