



Demo Engineer (San Francisco, CA)

at Box

San Francisco

Are you technical? Intrigued by the ins and outs of different businesses, industries, and new SAAS technologies? Enjoy solving problems and presenting solutions?

The Demo Engineering team works cross functionally in a dynamic team environment with Sales, Product, Engineering and our customers, to provide critical support in the closure of new business.

As a Demo Engineer at Box, you will gain exposure to a variety of business models in a pre-sales environment. Lead the creation and development of new strategic tools and assets, learning transferable skills that will benefit a career in Product, Engineering, Sales and more. Work directly with Sales to blow our customers' minds. Communicate customer feature requests/requirements back to Product, influencing the roadmap of one of the fastest growing SAAS companies in history.

Responsibilities

- Build and own applications that illustrate the power of the Box platform
- Craft and deliver dynamic product demonstrations
- Design and prototype full-stack web applications that use leading APIs
- Contribute to an agile team
- Serve as a technical resource for our global sales team
- Develop collateral to help scale a rapidly growing sales organization
- Help to close deals and drive new revenue
- Play a critical role in defining our technical sales strategy
- Be a part of something big

Desired Skills:

- BS/BA in Computer Science, Computer Engineering, Software Engineering or similar experience

- Strong technical aptitude
- Consistent record of execution
- Exemplary verbal, presentation and written communication skills
- Ability to work/thrive in a rapidly changing environment
- Passionate about technology
- Passion for learning
- Experience building web/mobile applications and GitHub is a plus
- Familiarity with object-oriented programming languages preferred

Learn more and apply here: <https://boards.greenhouse.io/boxinc/jobs/144426>

Or reach out to Chloe Langston for further questions at clangston@box.com.