

# BAIN & COMPANY

## Associate Consultant Job Description/Responsibilities

Associate Consultants (ACs) are at the heart of Bain's core strength – providing clients with powerful facts and analyses that outline solutions and drive change. ACs are generalists who work as members of case teams in roles that vary by the team's objective and the demonstrated level of performance of the Associate Consultant. ACs are typically responsible for identifying information sources, gathering and interpreting data, and presenting the findings to case team members. Other responsibilities include interviewing the client's customers, competitors, suppliers and employers; this work becomes the basis of the case team's strategic recommendation.

Bain invests heavily in the training and development of each Associate Consultant. While most of the training is on-the-job, ACs attend formalized training programs throughout their time at Bain. Formal training programs start with an expansive in-the-office program, followed by a ten-day off-site program with new ACs from around the world. Bain helps each AC build the fundamentals of a business career – cracking tough business problems, communicating solutions with clients and teams, and collaborating with senior Consultants and Managers. The AC role at Bain attracts a diverse group of highly qualified people and provides the opportunity to gain unparalleled business exposure in a challenging environment where learning is the primary reward.

## Necessary Skills and Qualifications

Associate Consultant applicants must have strong academic backgrounds, excellent analytical skills, a high motivation level and outstanding interpersonal skills. Please be sure to include the following information with your application:

- Resume (including GPA and SAT/ACT scores broken out)
- Cover Letter
- Grade sheet or unofficial college transcript

We Will Interview:

- U.S. Citizens
- Foreign students who can obtain permission to work in the U.S.
- Students graduating by 12/2011 or 6/2012

## Application Process

Submit all application materials to [www.joinbain.com](http://www.joinbain.com), choose the Associate Consultant position and be sure to select your school as the University of California at Los Angeles.

Deadline is **Sunday, October 9<sup>th</sup>, 2011 by midnight.**