

Daico Industries, Inc. has led the way since 1965 with advanced IF/RF and Microwave Control Products and Amplifiers for the Defense Electronics, Aerospace, Commercial Aircraft, Wireless and other high-end commercial industries. From commercial space to advanced wireless applications, our custom high-reliability products are integral to the complex operations of major Satellite, Radar, Navigation, Communications, Electronic Warfare, and Missile Systems Applications.

We are currently seeking a Sales/Applications Engineer to join our Sales and Marketing department.

**Responsibilities:**

Identify and establish new Business. Responsible for researching and providing information on new and current customer inquiries.

Organize and conduct sales visits. Establishes and maintain contacts with customer regarding technical specifications, determining potential needs and follow-up information requirements.

Technical liaison between customers and company; provides technical support and product and system solutions.

Meets with customers on-site and travels to customer territories to support product applications.

Prepare technical proposals, quotes price and delivery, provide order status and conduct follow-up calls and visits on outstanding proposals.

Will assist in managing and directing all phases of a program from inception to completion.

Ensure that sales targets are met and develop forecasts.

**Requirements:**

BSEE degree or equivalent education and experience

Requires strong verbal and technical writing/communications skills

3 - 5 years experience.

RF/Microwave product manufacturing or applications knowledge is preferred.

Must be willing to travel.

Security Clearance preferred.

Daico Industries, Inc.  
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Carson, CA 90745  
[www.daico.com](http://www.daico.com)

Please email resume and cover letter to [jobs@daico.com](mailto:jobs@daico.com)

**We offer a competitive salary, comprehensive benefits and a 4 day workweek.**

Daico Industries Inc. is an Equal Opportunity Employer and considers qualified applicants for employment without regard to race, color, creed, religion, national origin, sex, sexual orientation, gender identity and expression, age, disability, veteran status, or any other protected factor.